



May 20, 2010

Customer Service, Plant or Warehouse Associates and Valued Suppliers,

The Schaeffler companies utilize the services of CoLinx LLC., (which is owned in part by the Schaeffler Group USA Inc.), to provide Transportation and Logistics Services. We ask for your cooperation and assistance in assuring correct transportation routings are followed.

Enclosed with this letter are the most current transportation routing procedures. If there are any questions please address them immediately with the Transportation Department by calling 931-459-5281. Routing compliance is monitored.

Thank you, in advance for your cooperation.

Sincerely,

A handwritten signature in black ink, appearing to read "Ray Sachs".

Ray Sachs
Manager, Transportation
ray.sachs@colinx.com
1-931-459-5281

Schaeffler Group USA Inc.

Schaeffler Transportation Guide

To achieve prompt transit times and affordable shipping charges, it is important, all routing instructions contained in this guide be properly applied. Please communicate and pass along this information to the individuals in your organization responsible for shipping and carrier selection.

SHIPPING REQUIREMENTS:

1. **SHIPMENT CONSOLIDATION:** Multiple orders to the same destination on the same day must ship on one bill of lading.
2. **P.O. NUMBER:** The Purchase Order Number must appear on the bill of lading and on the shipment label.
3. **FREIGHT CLASSIFICATION:** The bill of lading must show the correct and complete freight description as described in the National Motor Freight Classification. If the proper description is not known, please contact the CoLinx Transportation Dept., the proper description will be provided.
4. **FREIGHT CHARGES PREPAID:** Shipments which are to be "Prepaid" (whereas The Schaeffler Group is responsible for the freight charges), indicate on the Bill of lading, Third Party Bill To" (The Respective Company, i.e. Schaeffler Group USA Inc. - FAG or INA) c/o CoLinx Freight Payment 1536 Genesis Rd. Crossville, TN 38555: **Freight charges, which are prepaid and added to your invoice, without authorization to do otherwise, will be deducted. If you prepay and absorb the charges, disregard this item.**
5. **3RD PARTY SHIPMENTS:** Shipments to non-SCHAEFFLER destinations must identify the location directing the shipment as the first line in the ship to address and must also indicate a third party freight billing address on the bill of lading. When directed to ship to a non-SCHAEFFLER location, refer to **Supplier Shipments To Non-SCHAEFFLER USA Destinations** of this guide for detailed instructions.
6. **COLLECT SHIPMENTS:**

PARCEL and LTL ROUTING INSTRUCTIONS:

For shipments with a total shipment weight up to 200 lbs., with no one piece exceeding 70 lbs. (not 150 lbs.), use, **UPS Parcel.**

The attached LTL Routing Guide must be used when selecting a carrier to transport shipments, which exceed UPS weight limits, however weigh less than 12,000 lbs. and are not of a "Full Visible Capacity"

If you are unable to make contact or secure a points list for any of the specified carriers, contact the CoLinx Transportation Dept. at 931-459-5135 or 5136.

SHIPMENTS EXCEEDING 12,000 LBS:

Shipments which exceed 12,000 lbs., may be transported more economically via a truckload carrier. On shipments exceeding this weight contact the CoLinx Transportation Dept. for an alternate routing at 931-459-5135 or 5136.

FLATBED SHIPMENTS:

When **flatbed** service is requested, one of the following carriers must be used.

PLEASE SEE THE ATTACHED FLATBED CARRIER CONTACT LISTING.

If you are unable to make contact or the necessary arrangements with one of the specified carriers, contact the CoLinx Transportation Dept. at 931-459-5135 or 5136.

If in doubt, Call CoLinx.

Schaeffler Group USA Inc.

SUPPLIER TRANSPORTATION GUIDE, continued

AIR FREIGHT AND EXPEDITED SHIPMENTS:

Premium cost modes may be used only when authorized by the Purchasing Dept or the Transportation Department. For the INA locations, a Premium Freight Request (PFR) form must be submitted with the shipment. For all other locations, PFR's are not a requirement.

When airfreight service is specified one of the following carriers must be used:

- 1: Menlo / UPS Air Freight – shipments over 100 lbs.
- 2: BAX --shipments over 100 lbs.
- 3: UPS Air Parcel --shipments less than 100 lbs.

When **expedited ground** service is requested, one of the following carriers must be used.

PLEASE SEE THE ATTACHED EXPEDITED CARRIER CONTACT LISTING.

- 1: Fed Ex Custom Critical 2: Express One 3: TriState Expedited Service
- 4: SEKO 5: Nations Express 6: Panther II

Supplier Shipments To Non-Schaeffler USA Destinations

Overview:

It has become a common practice within the organizations to ship from one supplier to another, with The SCHAEFFLER companies retaining the responsibility for payment of the freight charges. In order to pay these freight bills, we must have a system to determine which facility authorized the shipment to a non-SCHAEFFLER destination. If we are unable to make this determination from the carriers' freight invoice, we will return it to the carrier. By our rejection of the freight invoice, the shipper becomes liable for the freight invoice. In order to avoid these issues, all suppliers must use the following procedure.

Procedure:

When requested to ship to a non-SCHAEFFLER address the bill of lading must be prepared as follows:

1. The first line of the consignee address must identify the facility directing the shipment. For example a request to a supplier by our Cheraw, SC plant to ship to a non-SCHAEFFLER destination would be consigned on the bill of lading as follows:
Consigned To: Schaeffler Group USA Inc. – INA Cheraw
 C/O Specialty Steel
 12345 Your Street
 Fort Mill, SC 29715
2. The freight charges must be billed to our 3rd party address. The following notation must appear on the bill of lading in a conspicuous manner:
BILL FREIGHT CHARGES TO:
Schaeffler Group USA Inc. - INA (or the respective company)
C/o CoLinx Freight Payment
1536 Genesis Rd.
Crossville, TN 38555
3. The core carrier must be used. The SCHAEFFLER companies will incur excessive charges on these shipments, if an unapproved routing is used. To avoid responsibility for these excessive costs the supplier must use the requested routing.

Schaeffler Group USA Inc.
SUPPLIER TRANSPORTATION GUIDE, continued

Approved Truckload Flatbed Carrier Listing

Carrier	Phone Number	Suggested Contact
• Woodward Trucking Pageland, SC	843-672-8665	Dean, for NC and SC shipments
• Mercer Transportation Detroit, MI	313-581-5521	Identify your origin pick up state
• Melton Trucklines Tulsa, OK	918-234-8000 x 508	Identify your origin pick up state
• TMC Transportation	800-247-2460	Press "0", Identify your origin state
• Boyd Brothers Clayton, AL	800-338-2693	Identify your origin pick up state
• Landstar Ranger Jacksonville, FL	800-872-9400	

Approved Expedited Carrier Listing

- | | |
|--------------------------|--------------|
| • SEKO | 800-438-5972 |
| • Fed Ex Custom Critical | 800-762-3787 |
| • Express One | 800-800-5161 |
| • TriState Expedited | 800-830-8737 |
| • Nations Express | 888-997-9911 |

SCHAEFFLER USA LTL Motor Carrier Guide

**This Routing Guide is effective May, 2010.
Please disregard any previous Routing Guide.**

State	INA (Inbound or Outbound) Cheraw, SC	INA / FAG / KBC Inbound Crossville, TN	INA / FAG / KBC Outbound Crossville, TN	INA (Inbound or Outbound) Ft Mill / Spartanburg, SC
Alabama	Estes	Saia	Averitt Direct and Atl Pool	Estes
Arizona	R&L Carriers	Saia	Reddaway SLC Pool	R&L Carriers
Arkansas	R&L Carriers	Saia	Averitt Direct and Grand Prairie Pool	R&L Carriers
California	R&L Carriers	Saia	Oak Harbor, Reno Pool	R&L Carriers
Colorado	R&L Carriers	Saia	Saia Nashville Pool	R&L Carriers
Connecticut	Estes	Estes	Estes	Estes
Delaware	Estes	Estes	Ward Columbus Pool	Ward
District of Columbia	Estes	Estes	Ward Columbus Pool	Ward
Florida	Estes	Saia	Averitt, Atl Pool	Estes
Georgia	Estes	Saia	Averitt Direct and Atl Pool	Estes
Idaho	R&L Carriers	Saia	Reddaway, SLC Pool	R&L Carriers
Illinois	Holland	Holland	Holland Direct, EFS Kenosha Pool	Holland
Indiana	Holland	Holland	Holland Direct, EFS Kenosha Pool	Holland
Iowa	Holland	Holland	Holland Direct	Holland
Kansas	R&L Carriers	Saia	Holland Direct, Saia Nashville Pool	R&L Carriers
Kentucky	Holland	Holland	Averitt	Holland
Louisiana	R&L Carriers	Saia	Averitt Grand Prairie Pool	R&L Carriers
Maine	Estes	Estes	Estes	Estes
Maryland	Estes	Estes	Ward Columbus Pool	Ward
Massachusetts	Estes	Estes	Estes	Estes
Michigan	Holland	Holland	Holland Direct, EFS Kenosha Pool	Holland
Minnesota	Holland	Holland	EFS, Kenosha Pool	Holland
Mississippi	Estes	Saia	Averitt Direct, Saia Nashville Pool	Estes
Missouri	Holland	Holland	Holland Direct, Saia Nashville Pool	Holland
Montana	Estes	Estes	Reddaway SLC Pool	Estes
Nebraska	R&L Carriers	Saia	Holland Direct, Saia Nashville	R&L Carriers
Nevada	R&L Carriers	Saia	Reddaway SLC Pool, OAKH Reno Pool	R&L Carriers
New Hampshire	Estes	Estes	Estes	Estes
New Jersey	Estes	Estes	Ward Columbus Pool	Ward
New Mexico	R&L Carriers	Saia	Saia Nashville Pool	R&L Carriers
New York	Estes	Estes	Estes Direct, Ward Columbus Pool	Ward / Estes
North Carolina	Holland	Saia	Saia Direct	Holland
North Dakota	Estes	Estes	EFS, Kenosha Pool	Estes
Ohio	Holland	Holland	Holland Direct, Ward Columbus Pool	Holland
Oklahoma	R&L Carriers	Saia	Averitt Grand Prairie Pool	R&L Carriers
Oregon	R&L Carriers	Saia	Oak Harbor Reno Pool	R&L Carriers
Pennsylvania	Estes	Estes	Ward Columbus Pool	Ward
Rhode Island	Estes	Estes	Estes	Estes
South Carolina	Holland	Saia	Saia	Holland
South Dakota	Estes	Estes	EFS, Kenosha Pool	Estes
Tennessee	Holland	Saia	Averitt	Holland
Texas	R&L Carriers	Saia	Averitt Grand Prairie	R&L Carriers
Utah	R&L Carriers	Saia	Reddaway, SLC Pool	R&L Carriers
Vermont	Estes	Estes	Estes	Estes
Virginia	Estes	Estes	Saia Direct, Ward Columbus Pool	Estes
Washington	R&L Carriers	Saia	Oak Harbor Reno Pool	R&L Carriers
West Virginia	Estes	Estes	Estes, Holland and Ward Columbus	Estes
Wisconsin	Holland	Holland	EFS, Kenosha Pool	Holland
Wyoming	Estes	Estes	Reddaway SLC Pool	Estes

SCHAEFFLER USA LTL Motor Carrier Guide, continued

**This Routing Guide is effective May, 2010.
Please disregard any previous Routing Guide.**

State	Barden Bearings and Winsted Ball (Inbound or Outbound) Connecticut Locations	FAG (Inbound or Outbound) Joplin, MO	Schaeffler Inbound Irapuato MX	LuK (Inbound or Outbound) Valley City, OH
Alabama	R&L Carriers	R&L Carriers	R&L Carriers	Holland - Estes
Arizona	R&L Carriers	R&L Carriers	R&L Carriers	R&L Carriers
Arkansas	R&L Carriers	Estes	R&L Carriers	R&L Carriers
California	R&L Carriers	R&L Carriers	R&L Carriers	R&L Carriers
Colorado	R&L Carriers	R&L Carriers	R&L Carriers	R&L Carriers
Connecticut	NEMF	R&L Carriers	R&L Carriers	Estes
Delaware	NEMF	R&L Carriers	R&L Carriers	Ward
District of Columbia	NEMF	R&L Carriers	R&L Carriers	Ward
Florida	R&L Carriers	R&L Carriers	R&L Carriers	Estes
Georgia	R&L Carriers	R&L Carriers	R&L Carriers	Holland - Estes
Idaho	R&L Carriers	R&L Carriers	R&L Carriers	R&L Carriers
Illinois	R&L Carriers	Holland	R&L Carriers	Holland
Indiana	R&L Carriers	Holland	R&L Carriers	Holland
Iowa	R&L Carriers	Holland	R&L Carriers	Holland
Kansas	R&L Carriers	Estes	R&L Carriers	R&L Carriers
Kentucky	R&L Carriers	Holland	R&L Carriers	Holland
Louisiana	R&L Carriers	Estes	R&L Carriers	R&L Carriers
Maine	NEMF	R&L Carriers	R&L Carriers	Estes
Maryland	NEMF	R&L Carriers	R&L Carriers	Ward
Massachusetts	NEMF	R&L Carriers	R&L Carriers	Estes
Michigan	R&L Carriers	Holland	R&L Carriers	Holland
Minnesota	R&L Carriers	Holland	R&L Carriers	Holland
Mississippi	R&L Carriers	R&L Carriers	R&L Carriers	Holland - Estes
Missouri	R&L Carriers	Holland	R&L Carriers	Holland
Montana	R&L Carriers	R&L Carriers	R&L Carriers	Estes
Nebraska	R&L Carriers	Holland - R&L Carriers	R&L Carriers	R&L Carriers
Nevada	R&L Carriers	R&L Carriers	R&L Carriers	R&L Carriers
New Hampshire	NEMF	R&L Carriers	R&L Carriers	Estes
New Jersey	NEMF	R&L Carriers	R&L Carriers	Ward
New Mexico	R&L Carriers	R&L Carriers	R&L Carriers	R&L Carriers
New York	NEMF	R&L Carriers	R&L Carriers	Ward - Estes
North Carolina	R&L Carriers	Holland	R&L Carriers	Holland
North Dakota	R&L Carriers	R&L Carriers	R&L Carriers	Estes
Ohio	R&L Carriers	Holland	R&L Carriers	Ward
Oklahoma	R&L Carriers	Estes	R&L Carriers	R&L Carriers
Oregon	R&L Carriers	R&L Carriers	R&L Carriers	R&L Carriers
Pennsylvania	NEMF	R&L Carriers	R&L Carriers	Ward
Rhode Island	NEMF	R&L Carriers	R&L Carriers	Estes
South Carolina	R&L Carriers	Holland	R&L Carriers	Holland
South Dakota	R&L Carriers	R&L Carriers	R&L Carriers	Estes
Tennessee	R&L Carriers	Holland	R&L Carriers	Holland
Texas	R&L Carriers	Estes	R&L Carriers	R&L Carriers
Utah	R&L Carriers	R&L Carriers	R&L Carriers	R&L Carriers
Vermont	NEMF	R&L Carriers	R&L Carriers	Estes
Virginia	NEMF	R&L Carriers	R&L Carriers	Ward
Washington	R&L Carriers	R&L Carriers	R&L Carriers	R&L Carriers
West Virginia	R&L Carriers	R&L Carriers	R&L Carriers	Estes
Wisconsin	R&L Carriers	Holland	R&L Carriers	Holland
Wyoming	R&L Carriers	R&L Carriers	R&L Carriers	Estes

SCHAEFFLER USA LTL Motor Carrier Guide, continued

Effective April, 2010.

State Between:	Western Canada	Ontario / Quebec	Eastern Canada
Alabama	R&L Carriers	R&L Carriers	R&L Carriers
Arizona	R&L Carriers	R&L Carriers	R&L Carriers
Arkansas	R&L Carriers	R&L Carriers	R&L Carriers
California	R&L Carriers	R&L Carriers	R&L Carriers
Colorado	R&L Carriers	R&L Carriers	R&L Carriers
Connecticut	R&L Carriers	R&L Carriers	R&L Carriers
Delaware	R&L Carriers	R&L Carriers	R&L Carriers
District of Columbia	R&L Carriers	R&L Carriers	R&L Carriers
Florida	R&L Carriers	R&L Carriers	R&L Carriers
Georgia	R&L Carriers	R&L Carriers	R&L Carriers
Idaho	R&L Carriers	R&L Carriers	R&L Carriers
Illinois	R&L Carriers	R&L Carriers	R&L Carriers
Indiana	R&L Carriers	R&L Carriers	R&L Carriers
Iowa	R&L Carriers	R&L Carriers	R&L Carriers
Kansas	R&L Carriers	R&L Carriers	R&L Carriers
Kentucky	R&L Carriers	R&L Carriers	R&L Carriers
Louisiana	R&L Carriers	R&L Carriers	R&L Carriers
Maine	R&L Carriers	R&L Carriers	R&L Carriers
Maryland	R&L Carriers	R&L Carriers	R&L Carriers
Massachusetts	R&L Carriers	R&L Carriers	R&L Carriers
Michigan	R&L Carriers	R&L Carriers	R&L Carriers
Minnesota	R&L Carriers	R&L Carriers	R&L Carriers
Mississippi	R&L Carriers	R&L Carriers	R&L Carriers
Missouri	R&L Carriers	R&L Carriers	R&L Carriers
Montana	R&L Carriers	R&L Carriers	R&L Carriers
Nebraska	R&L Carriers	R&L Carriers	R&L Carriers
Nevada	R&L Carriers	R&L Carriers	R&L Carriers
New Hampshire	R&L Carriers	R&L Carriers	R&L Carriers
New Jersey	R&L Carriers	R&L Carriers	R&L Carriers
New Mexico	R&L Carriers	R&L Carriers	R&L Carriers
New York	R&L Carriers	R&L Carriers	R&L Carriers
North Carolina	R&L Carriers	R&L Carriers	R&L Carriers
North Dakota	R&L Carriers	R&L Carriers	R&L Carriers
Ohio	R&L Carriers	R&L Carriers	R&L Carriers
Oklahoma	R&L Carriers	R&L Carriers	R&L Carriers
Oregon	R&L Carriers	R&L Carriers	R&L Carriers
Pennsylvania	R&L Carriers	R&L Carriers	R&L Carriers
Rhode Island	R&L Carriers	R&L Carriers	R&L Carriers
South Carolina	R&L Carriers	R&L Carriers	R&L Carriers
South Dakota	R&L Carriers	R&L Carriers	R&L Carriers
Tennessee	R&L Carriers	R&L Carriers	R&L Carriers
Texas	R&L Carriers	R&L Carriers	R&L Carriers
Utah	R&L Carriers	R&L Carriers	R&L Carriers
Vermont	R&L Carriers	R&L Carriers	R&L Carriers
Virginia	R&L Carriers	R&L Carriers	R&L Carriers
Washington	R&L Carriers	R&L Carriers	R&L Carriers
West Virginia	R&L Carriers	R&L Carriers	R&L Carriers
Wisconsin	R&L Carriers	R&L Carriers	R&L Carriers
Wyoming	R&L Carriers	R&L Carriers	R&L Carriers
Western Canada	Van Kam	CCT	CCT
Ontario / Quebec	CCT	Midland	Midland
Eastern Canada	CCT	Midland	Midland

R&L Carriers and the Day and Ross company have joint line arrangements servicing the US and Canadian market.